



April – June 2024

- Net sales amounted to SEK 2,036.0 million, an increase of 20.8%. Organic growth amounted to 19.9%.
- Adjusted EBITDA amounted to SEK 151.1 million, corresponding to an adjusted EBITDA margin of 7.4%.
- Adjusted operational EBITDA amounted to SEK 61.8 million, corresponding to an adjusted operational EBITDA margin of 2.9 %.
- Operating profit/loss (EBIT) amounted to SEK 0.9 million, corresponding to an EBIT margin of 0.0%.
- Cash flow from operating activities amounted to SEK 172.3 million.

January – June 2024

- Net sales amounted to SEK 3,859.1 million, an increase of 11.6%. Organic growth amounted to 9.9%.
- Adjusted EBITDA amounted to SEK 267.4 million, corresponding to an adjusted EBITDA margin of 6.9%.
- Adjusted operational EBITDA amounted to SEK 97.4 million, corresponding to an adjusted operational EBITDA margin of 2.4 %.
- Operating profit/loss (EBIT) amounted to SEK -12.3 million, corresponding to an EBIT margin of -0.3%.
- Cash flow from operating activities amounted to SEK -41.0 million.

MSEK	Apr – Jun 2024	Apr –Jun 2023 IFRS Proforma	Jan – Jun 2024	Jan – Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	2,036.0	1,685.0	3,859.1	3,456.6	7,355.4
Operational net sales*	2,125.0	1,810.6	4,110.2	3,722.5	7,853.8
Adjusted EBITDA*	151.1	165.5	267.4	308.8	658.8
Adjusted EBITDA margin %*	7.4%	9.8%	6.9%	8.9%	9.0%
Adjusted operational EBITDA*	61.8	77.1	97.4	143.9	351.0
Adjusted operational EBITDA margin %*	2.9%	4.3%	2.4%	3.9%	4.5%
Operating profit/loss (EBIT)	0.9	61.3	-12.3	102.9	121.9
EBIT margin %	0.0%	3.6%	-0.3%	3.0%	1.7%

This is the third quarter for the new Foxway Group which was formed on October 5, 2023 when Foxway became a portfolio company of Nordic Capital XI. The Group's fiscal year 2023 covered only the period October 5 – December 31, 2023.

IFRS proforma for Q2 2023 and full year 2023 includes the consolidated former Foxway Group based on International Financial Reporting Standards (IFRS) and is presented for information purposes.

*) For definitions of key ratios, refer to the alternative performance measures and definitions on page 19-20.

A New Chapter of Growth – Comments from the CEO

Despite macroeconomic challenges persisting from 2023, we concluded Q2 with a total revenue of SEK 2.0 billion, making a 20 percent increase compared to the same period last year. Profitability decreased slightly, but the customer pipeline remains strong, which is promising. However, we strive to do even better. As the incoming CEO, I am truly honoured to get the opportunity to lead Foxway towards continued growth and positive climate impact. Martin Backman, Co-Founder and outgoing CEO, has done an exceptional job building Foxway into the thriving company it is today, with around 1 300 employees and customers in over 100 countries. Now I am eager to get to work on the next chapter.

In the second quarter of 2024, Foxway Group continued to effectively supply our European customers with circular tech services, delivering organic growth of +20% despite tough market conditions. Profitability decreased slightly primarily due to price pressure for Recommerce Mobile at the beginning of the quarter, and a cost program was launched mid of June with an ambition to take us back to historical margin levels.

The Recommerce Mobile business area continues to deliver strong underlying growth, +40%, compared to the same quarter last year, driven by all-time high mobile volumes (+45%) through our marketplaces to consumers and through our B2B channels, showcasing operations scalability and robust growth potential for the future.

The margin pressure continued in Q2 for Apple iPhones with a low point in April, when a large part of old stock was cleared at lower margins (i.e., the total inventory was actively reduced by 40% during Q2). The key reason for the price pressure was Apple's launch of their new iPhone in September last year, with a price point below previous models. This change in Apple's pricing for new iPhones negatively impacted pricing for reused and refurbished devices. The health of our inventory and margins has, however, improved throughout the second quarter. Margins has improved driven by stable or slightly improved market prices, rebalanced purchase and selling prices and further enhanced business intelligence capabilities, which makes Foxway better prepared for the future.

The Recommerce Computers & Enterprise (C&E) business area delivered underlying organic growth of 10% in Q2, somewhat slower than expected due to continued lower overstock volumes, as a result of better supply chain conditions for our OEMs. Our Teqcycle offering continues to gain traction, coming from low volumes, and the customer pipeline is developing with several larger deals expected to be closed at the end of the year.

The Circular Workplace Solutions (CWS) business area delivered growth of 13% in the second quarter driven by underlying growth from current clients. The demand for

as-a-service offering is gaining traction with several larger deals closed in 2024, while onboarding and ramp-up of revenue recognition is planned to the last six months of the year. The customer pipeline is strong, and we are expecting continued strong growth for the rest of the year.

The Group's adjusted operational EBITDA was SEK 61.8 million (margin of 2.9%). Our near-term focus is to take us back to historical margin levels, which is supported by a strong customer pipeline for rest of year, and by a reduced cost base due to launched cost program and continued investments to further create scalability in operations, customer support and sourcing. We continue to invest long-term in areas that create value for Foxway, such as product development, customer-facing platforms, operations scalability and evaluating M&A opportunities. Our ambition remains to further expand our circular offerings.

Finally, I assumed the position as CEO on 14th of August and we have also during the quarter strengthened our executive management team with a new CFO Anders Wallin and new CHRO Eleonor Öhlander. I would like to express my deepest gratitude to Martin Backman, outgoing CEO, for his dedicated leadership and extensive contribution to the business as founder and CEO. Now we look forward to the next chapter with enthusiasm, as we continue our growth journey, which the Foxway team and prior leadership has so successfully provided the foundation for.

Let's get started...

Kind regards,

Patrick Höijer
CEO



Foxway is one of Europe’s leading tech companies. We provide circular tech services to large organizations and resellers of consumer electronics. Foxway consists of some 20 wholly-owned subsidiaries in Europe, Asia and the US.

We enable circular tech

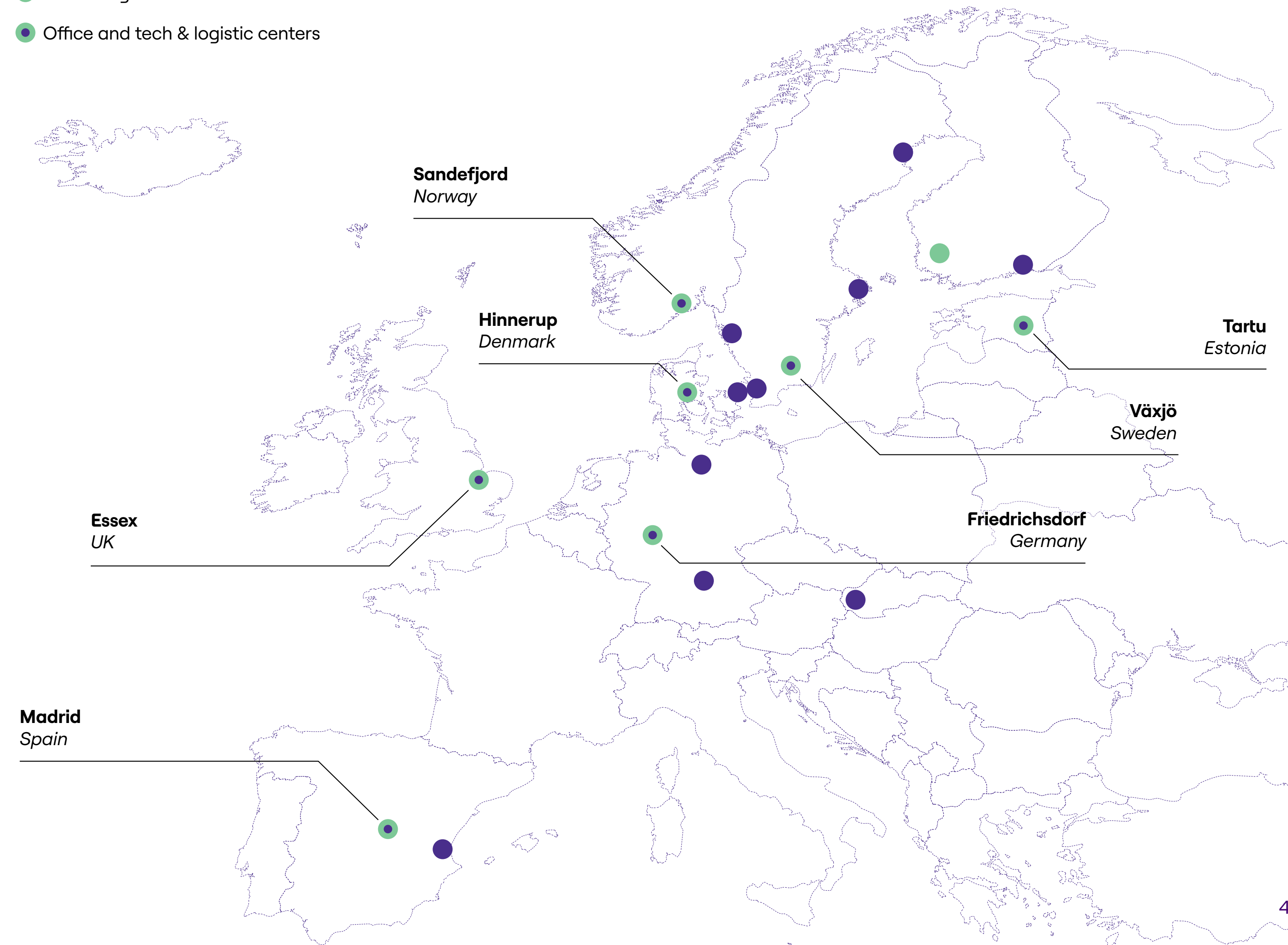
Foxway’s circular business model offers many opportunities to our partners and customers. We enable circularity through services such as Device as a Service (DaaS), trade-in solutions, value recovery, and IT Asset Disposition (ITAD). The value propositions in Foxway are based on circular management of tech devices and ensuring a second, third, and sometimes even fourth life. When the end-of-life is reached for the devices, Foxway ensures secure and sustainable recycling by extracting parts and components (urban mining) and later ensuring that waste materials are recycled for material recovery in an environmentally responsible and compliant way.

Our business model makes us one-of-a-kind in the market. Simply put, we make sure that companies maximize their digitalization while minimizing their carbon footprint. We guide our partners and customers in their transition to consume tech more sustainably by introducing circularity instead of traditional linear consumption – the Foxway is the circular way.

In Foxway we are proud to share that almost 50% of our co-workers are oriented to work tasks targeting repairs, value-add, upgrades and rescuing devices for another use. Foxway stands out as a distinctive player in the circular tech industry, providing a sustainability approach that transcends merely being an add-on to an industry largely focused on linear consumption models.

Foxway locations and operations

- Office sites
- Tech & logistic centers
- Office and tech & logistic centers



Financial summary

Net sales and result

April–June 2024

Net sales for the second quarter amounted to SEK 2,036.0 million, an increase of 20.8 percent compared to the corresponding period last year and with increased sales in all business areas. Organic growth was 19.9 percent. There has been no impact due to acquisitions in the quarter.

For the second quarter, adjusted EBITDA amounted to SEK 151.1 million corresponding to an adjusted EBITDA margin of 7.4 percent. Adjusted EBITDA were negatively impacted, mainly during the first part of the quarter, of price pressure in the market and lower margins as a result.

Operating profit/loss (EBIT) was SEK 0.9 million corresponding to an EBIT margin of 0.0 percent. Non-recurring items affecting quarterly operating result amounted to SEK –37.3 million and was mainly related to reorganization costs but also some integration and acquisition-related costs.

Adjusted operational EBITDA amounted to SEK 61.8 million corresponding to an adjusted operational EBITDA margin of 2.9 percent. For more information, see the reconciliation of alternative performance measures for adjusted operational EBITDA on page 19.

The Group's net financial items amounted to SEK –83.2 million. The net effect of exchange rate differences amounted to SEK –8.2 million and the interest net amounted to SEK – 75.1 million.

Profit/loss before tax for the quarter amounted to SEK –82.2 million and profit/loss after tax to –86.3 million.

January–June 2024

Net sales for the period amounted to SEK 3,859.1 million, an increase of 11.6 percent compared to last year. The acquired operation in Germany, in February 2023, has contributed SEK 32.0 million (0.9 percent) to net sales for the period. Organic growth was 9.9 percent.

Adjusted EBITDA amounted to SEK 267.4 million corresponding to an adjusted EBITDA margin of 6.9 percent. Adjusted EBITDA has been affected by lower gross margins for the recommerce market. Partly due to lower selling prices of Apple iPhones, driven by Apple's launch of its new iPhone last September at a price level below expectations. But also due to lower overstock volumes as a result of better supply chain conditions for our OEMs.

Operating profit/loss (EBIT) was SEK –12.3 million corresponding to an EBIT margin of –0.3 percent. Non-recurring items affecting the operating result for the period amounted to SEK –57.6 million, of which the majority consists of reorganization and integration costs, but also acquisition-related costs are included.

Adjusted operational EBITDA amounted to SEK 97.4 million corresponding to an adjusted operational EBITDA margin of 2.4 percent. For more information, see the reconciliation of alternative performance measures for adjusted operational EBITDA on page 19.

The Group's net financial items amounted to SEK –155.8 million. The net effect of exchange rate differences amounted to SEK –0.6 million and the interest net amounted to SEK – 152.9 million.

Profit/loss before tax for the period amounted to SEK –168.1 million and profit/loss after tax to –172.8 million.

Financial position

The Group's net debt amounted to SEK 2,812.0 million, compared to SEK 2,397.7 million on December 31, 2023. The alternative net debt (excluding lease liabilities for IFRS 16 and sale and leaseback) was SEK 1,914.5 million at the end of the period, compared to SEK 1,602.2 million on December 31, 2023. For more information about the calculation of alternative net debt see page 19. Liquid funds at the end of the period amounted to SEK 377.1 million, compared to SEK 722.1 million on December 31, 2023. Available liquidity is SEK 841 million, taking untapped revolving credit facility of SEK 464 million into consideration.

At the end of the period, the Group's total equity was 3,853.6 million with an equity/assets ratio of 46.1 percent.

The Group has in February 2024 pledged shares in subsidiaries and internal loans as collateral for the revolving credit facility from SEB and the issued bond.

Consolidated net debt composition

MSEK	30 Jun 2024	31 Dec 2023
Bond	2,194.0	2,131.5
Sale and leaseback arrangement (Liabilities to credit institutions)	725.8	605.4
Lease liabilities, IFRS 16	215.0	230.3
Other interest-bearing liabilities	54.3	152.6
Less Cash and cash equivalents	-377.1	-722.1
Net debt	2,812.0	2,397.7
Total equity	3,853.6	3,935.6
Total capital	6,665.6	6,333.3
Debt ratio	42.2%	37.9%

Cash flow and investments

The operating cash flow for the quarter amounted to SEK 172.3 million, of which the cash flow effect of changes in working capital amounted to SEK 117.8 million. The cash flow improved mainly due to reduced inventory during the quarter. The operating cash flow for the period January to June thus improved and amounted to SEK -41.0 million.

Cash flow from investing activities in the quarter totalled SEK -37.8 million, all relating to intangible and tangible assets. Total cash flow from investing activities for the period January to June amounted to SEK -64.6 million. The quarter's cash flow from financing activities of SEK -77.0 million is mainly related to payments of sale and lease back arrangements. The cash flow from financing activities for January to June amounted to SEK -250.9 million.

Significant events during the quarter

Foxway Holding AB's annual general meeting on 17 May 2024 adopted the income statement and balance sheet as well as the consolidated income statement and balance sheet. Beatrice Bandel and Max Cantor were elected as new members of the board and replaced Andreas Näsvik and Jens Aleljung. Joakim Andreasson was appointed as the new chairman of the board.

Anders Wallin started on June 2, 2024 as new Chief Financial Officer (CFO).

Eleonor Öhlander started as Chief People & Culture Officer on June 5, 2024.

Foxway Holding AB (publ) announced its intention to have its EUR 200 million senior secured callable floating rate notes due 2028, admitted to trading on the corporate bond list of Nasdaq Stockholm. The prospectus was approved on June 27, 2024 and registered by the Swedish Financial Supervisory Authority.

Parent company

Foxway Holding AB (publ) is the Parent Company of the new Group. Foxway Holding AB (publ) offers management services to the Group and has a bond listed on Nasdaq First North, Transfer Market Segment. The Parent Company's operating loss for the quarter amounted to SEK -4.2 million and profit before tax to SEK 12.0 million. The finance net of SEK 16.2 million consists of net interest of SEK -13.2 million and exchange rate differences of SEK 29.3 million. For the period January–June, operating loss amounted to SEK -12.7 million and profit before tax to SEK -102.3 million.

The Parent Company's net debt amounted to SEK 479.0 million, compared to SEK 248.1 million on December 31, 2023. Total equity was SEK 4,130.5 million. The Parent Company's cash and cash equivalents on the balance sheet date amounted to SEK 2.5 million.

Ownership structure

On 5 October 2023, Foxway Group (consisting of some 20 wholly owned subsidiaries and branches) became a portfolio company of Nordic Capital XI. The ultimate Swedish Parent Company of the Group is Ytinrete TopCo AB, Corp. ID. No. 556432-8410 with its registered office in Stockholm. The indirect owners of Ytinrete TopCo AB is Nordic Capital XI (majority) and Norwegian venture capital fund Norvestor IX LP (minority). Nordic Capital is a leading private equity investor focusing on Healthcare, Technology & Payments, Financial Services, and Services & Industrial Tech. Key regions are Europe and globally for Healthcare and Technology & Payments investments. Norvestor primarily invests in medium-sized companies in the Nordics. Former founders of Foxway and management, the Board and a large number of the Group's employees have also invested into the holding structure.

Employees

The average number of full-time employees (FTEs) for January to June was 1,273. On June 30, 2024 the Group's headcount was 1,349, including consultants.

Significant events after the end of the period

On August 14, the Board of Directors of Foxway announced the appointment of Patrick Höjjer as new Chief Executive Officer (CEO) of Foxway, starting the same day. Patrick Höjjer succeeds Martin Backman, Foxway's Co-Founder, who will assist during a transitional period and remain a shareholder.

Foxway Holding AB (publ) senior secured callable floating rate notes was listed for trading on the corporate bond list of Nasdaq Stockholm on July 4, 2024

There were no other significant events to report after the end of the period.

Business areas

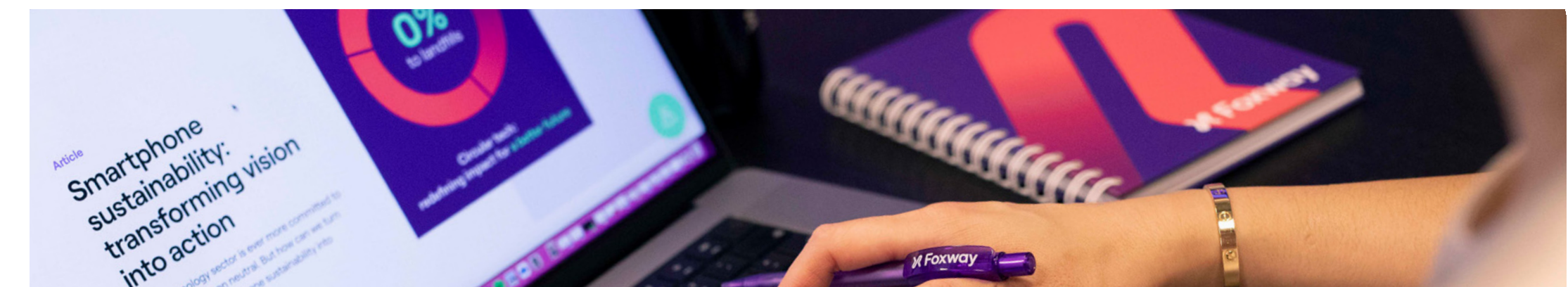
Foxway operates in three business areas: CWS (Circular Workspace Solutions), Recommerce Mobile and Recommerce C&E (Computers and Enterprise equipment).

These three areas collaborate with support from our central group functions. Together, they enable Foxway to offer circular services to our customers and partners, including hardware solutions, returns, upgrades, and repairs. By maximizing the lifespan of hardware through multiple cycles, Foxway contributes to sustainability efforts.

While our business areas operate somewhat independently to cater to unique market demands, they also work in symbiosis to achieve scalability and profitability through collaboration. This approach ensures sustainability across all levels of Foxway's operations and allows us to provide customers with valuable data on sustainable choices and the CO₂ emissions associated with our products. Additionally, we highlight the benefits of the circular economy in tech.

To make earnings more comparable Foxway's group management follow the performance in the underlying operations using the operational net sales and adjusted operational EBITDA. These measures, are adjusted IFRS measures, defined, calculated, and used in a consistent and transparent manner over time and across the Group. For more information about the operational net sales and adjusted operational EBITDA, refer to note 3 – Segments and alternative performance measures on page 19.

The IFRS proforma for Q2 2023 and full year 2023 includes the consolidated former Foxway Group based on International Financial Reporting Standards (IFRS) and is presented for information purposes.



CWS

CWS (Circular Workplace Solutions) provides Device as a Service (DaaS) solutions and related services for workspace equipment, such as computers, printers, audio/video and other related products. The business mainly focuses on mid/large size corporates and public sector customers in the Nordics, with both local and global organizations. CWS has offices across Sweden, Norway and Finland.

Net sales in the second quarter amounted to SEK 589.6 million (521.1), an increase of 13.2 percent compared to the same period last year. Organic growth was 12.6 percent. The growth was driven by increased leasing revenue, coming from an increased portfolio of leased devices and extended leasing contracts. Also, revenue from devices second lifecycle is growing coming from increased end of lease portfolio. Revenue from rollouts of new products decreased somewhat compared to same period last year and with lower leasing share driving a lower delta between Net sales and Operational net sale for the quarter compared to same period last year.

Adjusted operational EBITDA in the second quarter amounted to SEK 14.5 million (14.8), which corresponds to an adjusted EBITDA margin of 2.5 percent (2.8). Decreased gross margin levels driven by market on second lifecycle products only partially offset by cost control program carried out in the quarter.

MSEK	CWS				
	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	589.6	521.1	1,228.9	1,200.3	2,522.3
Operational net sale*	674.5	641.0	1,457.0	1,405.4	2,939.7
Adjusted EBITDA*	88.9	93.8	180.7	175.8	358.2
Adjusted EBITDA margin %*	15.1%	18.0%	14.7%	14.6%	14.2%
Adjusted operational EBITDA*	14.5	14.8	38.3	28.6	89.8
Adjusted operational EBITDA margin %*	2.5%	2.8%	3.1%	2.4%	3.6%

*) For definitions of key ratios, refer to the alternative performance measures and definitions on page 19-20.



Recommerce Mobile

Recommerce Mobile offers trade-in solutions and asset-recovery services for smartphones and other related products, focusing on mobile operators, retailers, and other partners. The products are sourced, refurbished, and remarketed to both consumers and B2B customers. Recommerce is mainly focusing on the European market.

Net sales in the second quarter amounted to SEK 855.1 million (610.1), an improvement of 40.2 percent compared to the same period last year. Organic growth was 39.5 percent. The increase is mainly driven by higher volume of mobile devices (+45 percent compared to same period last year) from the B2B channel and the marketplaces.

Adjusted operational EBITDA for the quarter amounted to SEK 55.4 million (54.6), an improvement of 1.5 percent compared to the same period last year. The beginning of the second quarter was still impacted by lower gross margins for iPhone's related to Apple's unexpectedly lower pricing for new iPhones in Q3 last year with cascading effect on pricing for older models.

However, we have now been able to rebalance our sourcing prices and selling prices, while our inventory levels have been reduced by 40 percent during the quarter. The overall market prices have stabilized, and our gross margin has improved throughout the quarter, reaching up to similar levels as Q2 last year in May and June. An important investment, after the close of the quarter, in an automated warehouse solution for Recommerce Mobile was implemented in mid of July, expected to be fully up to speed beginning of Q1 next year and lead to better efficiency from then and onwards.

Recommerce Mobile

MSEK	Recommerce Mobile				
	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	855.1	610.1	1,523.2	1,076.1	2,417.9
Operational net sale*	859.3	615.8	1,546.2	1,136.8	2,498.9
Adjusted EBITDA*	55.4	54.6	78.6	90.0	230.3
Adjusted EBITDA margin %*	6.5%	8.9%	5.2%	8.4%	9.5%
Adjusted operational EBITDA*	44.8	49.1	59.5	80.1	206.8
Adjusted operational EBITDA margin %*	5.2%	8.0%	3.9%	7.4%	8.6%

*) For definitions of key ratios, refer to the alternative performance measures and definitions on page 19-20.



Recommerce C&E

Recommerce C&E focuses on computers, enterprise equipment and other related products. The business sources products from various partners, such as OEMs (original equipment manufacturers), financing companies, datacentres and resellers. Recommerce C&E handles both reused devices and new overstock devices. Recommerce C&E is mainly operated out of Denmark and the UK.

Net sales for the second quarter amounted to SEK 617.3 million (553.8), representing growth of 11.5 percent compared to the same period last year. Organic growth was 9.8 percent. The market conditions have improved in the second quarter, except for the overstock market, while the price pressure in the market continues. The momentum for our Teqcycle offering continue step up, but still from relatively low levels.

Adjusted operational EBITDA for the quarter amounted to SEK 34.8 million (39.7), which was negatively impacted by price pressure in the market and building up capabilities for the Teqcycle offering. However, several cost saving initiatives have been implemented in Q2 and further initiatives planned for Q3 to improve our profitability momentum end of the year.

Recommerce C&E

MSEK	Recommerce C&E				
	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	617.3	553.8	1,182.5	1,180.2	2,415.2
Operational net sale*	617.3	553.8	1,182.5	1,180.2	2,415.2
Adjusted EBITDA*	34.8	39.7	66.3	86.8	166.3
Adjusted EBITDA margin %*	5.6%	7.2%	5.6%	7.4%	6.9%
Adjusted operational EBITDA*	30.6	35.7	57.9	78.8	150.5
Adjusted operational EBITDA margin %*	5.0%	6.5%	4.9%	6.7%	6.2%

*) For definitions of key ratios, refer to the alternative performance measures and definitions on page 19-20.

Foxway Group, consolidated

Condensed consolidated income statement

MSEK	Note	Apr – Jun 2024	Jan – Jun 2024	Oct – Dec 2023
Net sales	2,3	2,036.0	3,859.1	1,960.7
Other operating income		0.9	8.8	10.7
Total revenue		2,036.9	3,867.8	1,971.4
Cost of goods sold		-1,621.1	-3,052.1	-1,523.4
Gross profit		415.8	815.7	448.0
Operating expenses		-301.9	-605.9	-298.0
Depreciations, amortisations and impairment*		-112.9	-222.1	-102.6
Operating profit/loss	3	0.9	-12.3	47.3
Finance net		-83.2	-155.8	-100.3
Profit/loss before tax		-82.2	-168.1	-53.0
Tax on profit/loss for the year		-4.0	-4.7	-16.9
PROFIT/LOSS FOR THE PERIOD		-86.3	-172.8	-69.9
Profit/loss for the period attributable to:				
Shareholders of the parent company		-86.3	-172.8	-69.9

*) Whereof depreciations on tangible assets and amortisations on intangible assets

-93.9	-182.8	-83.0
-19.0	-20.3	-19.6

Consolidated other comprehensive income

MSEK	Apr – Jun 2024	Jan – Jun 2024	Oct – Dec 2023
Profit/loss for the period	-86.3	-172.8	-69.9
Items that can be reclassified to the income statement			
Exchange differences on translation of foreign operations	-53.2	132.0	-168.8
Exchange differences on hedge instruments of net investments in foreign operations	26.3	-41.8	79.5
Share-based payment transaction	0.3	0.7	1.3
Items that will not be reclassified to the income statement	-	-	-
Other comprehensive income	-26.7	90.8	-88.0
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	-113.0	-82.0	-157.9
Total comprehensive income for the period attributable to:			
Shareholders of the parent company	-113.0	-82.0	-157.9

Condensed consolidated balance sheet

MSEK	Note	30 Jun 2024	31 Dec 2023
ASSETS			
Intangible assets		5,172.7	5,077.5
Tangible assets		762.8	652.3
Right-of-use assets		208.7	227.5
Financial assets		1.0	1.0
Deferred tax assets		42.8	34.6
Total non-current assets		6,187.9	5,992.9
Inventories		1,054.3	1,082.7
Accounts receivable		539.6	558.0
Other current assets		206.1	198.8
Cash and cash equivalents		377.1	722.1
Total current assets		2,177.1	2,561.6
TOTAL ASSETS		8,365.0	8,554.5

(Cont.)

MSEK	Note	30 Jun 2024	31 Dec 2023
EQUITY AND LIABILITIES			
Share capital		0.6	0.6
Other equity, including profit/loss for the period		3,853.0	3,934.9
Total equity		3,853.6	3,935.5
Deferred tax liabilities		84.8	94.1
Bond loans	4	2,194.0	2,131.5
Liabilities to credit institutions	4	403.7	335.2
Leasing liabilities	4	170.8	185.5
Other non-current liabilities		0.3	0.3
Total non-current liabilities		2,853.5	2,746.6
Liabilities to credit institutions	4	322.1	270.8
Accounts payable		591.8	641.9
Leasing liabilities	4	44.2	44.8
Other current liabilities		699.8	914.9
Total current liabilities		1,658.0	1,872.3
TOTAL EQUITY AND LIABILITIES		8,365.0	8,554.5

Condensed consolidated statement of Changes in Equity

MSEK	30 Jun 2024	31 Dec 2023
Opening equity	3,935.5	-155.7
New share issue	-	566.6
Shareholder contribution	-	3,682.6
Profit/loss for the period	-172.8	-69.9
Other comprehensive income	90.8	-88.0
Closing equity for the period	3,853.6	3,935.5

*) Opening equity in the Group consists of equity attributable to the parent company Foxway Holding AB (publ) and transaction costs in connection with the acquisition on October 5, 2023

Condensed consolidated statement of cash flow

MSEK	Apr - Jun 2024	Jan - Jun 2024	Oct - Dec 2023
Operating activities			
Operating profit/loss	0.9	-12.3	47.3
Adjustments for non-cash items*	145.2	280.8	103.6
Interest net	-76.0	-220.8	-39.4
Income tax paid	-15.7	-24.8	-20.6
Changes in working capital	117.8	-64.0	-52.6
Cash flow from operating activities	172.3	-41.0	38.3
Investing activities			
Acquisitions of subsidiaries	-	-	-3,483.0
Acquisitions of intangible and tangible assets	-38.1	-64.9	-19.2
Sale of intangible and tangible assets	0.2	0.2	-
Cash flow from investing activities	-37.8	-64.6	-3,502.2
Financing activities			
New share issue and shareholder contribution	-	-	3,756.6
Increase in borrowings	-	-	2,233.1
Repayment of borrowings	-71.5	-235.4	-1,702.3
Changes in lease liabilities	-5.4	-15.5	-88.7
Cash flow from financing activities	-77.0	-250.9	4,198.6
Cash flow for the period	57.5	-356.6	734.7
Cash and cash equivalents at beginning of the period	320.0	722.1	0.5
Exchange rate differences in cash and cash equivalents	-0.4	11.6	-13.1
Cash and cash equivalents at end of the period	377.1	377.1	722.1

*) Whereof depreciation/amortisation 112.9 222.1 102.6

Parent company

Condensed income statement

MSEK	Apr - Jun 2024	Apr - Jun 2023	Jan - Jun 2024	Jan - Jun 2023	Full year 2023
Net sales	1.3	-	2.6	-	1.9
Other operating income	-0.2	-	0.0	-	0.1
Total revenue	1.2	-	2.658	-	2.0
Operating expenses	-5.4	-	-15.4	-	-16.7
Depreciations, amortisations and impairment	-	-	-	-	-
Operating profit/loss	-4.2	-	-12.7	-	-14.7
Financial net*	16.2	-	-89.6	-	25.2
Profit/loss after financial items	12.0	-	-102.3	-	10.5
Appropriations	-	-	-	-	-17.0
Profit/loss before tax	12.0	-	-102.3	-	-6.4
Tax on profit/loss for the year	-	-	-	-	-10.5
PROFIT/LOSS FOR THE PERIOD	12.0	-	-102.3	-	-16.9
*) Of which exchange differences in finance net	29.3	-	-57.5		99.8

There is no Other comprehensive income in the parent company.

Condensed balance sheet

MSEK	Note	30 Jun 2024	30 Jun 2023	31 Dec 2023
ASSETS				
Shares in Group companies		4,640.3	-	4,650.8
Loans to Group companies		1,712.5	-	1,712.5
Total non-current assets		6,352.8	0.0	6,363.3
Receivables from Group companies		48.6	-	48.6
Other current assets		17.6	0.5	5.2
Cash and cash equivalents		2.5	-	171.0
Total current assets		68.6	0.5	224.7
TOTAL ASSETS		6,421.4	0.5	6,588.0
EQUITY AND LIABILITIES				
Restricted equity				
Share capital		0.6	0.5	0.6
Non-restricted equity				
Share premium reserve		566.5	-	566.5
Balanced earnings		3,665.7	-	3,682.6
Profit/loss for the period		-102.3	-	-16.9
Total equity		4,130.5	0.5	4,232.8
Untaxed reserves		17.0	-	17.0
Bond loans	4	2,194.0	-	2,131.5
Total non-current liabilities		2,194.0	0.0	2,131.5
Liabilities to Group companies		0.2	-	0.1
Other current liabilities		79.8	-	206.6
Total current liabilities		80.0	0.0	206.7
TOTAL EQUITY AND LIABILITIES		6,421.4	0.5	6,588.0

Notes

Note 1: Accounting principles

This interim report has, for the Group, been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The financial reporting for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and RFR 2 Accounting for legal entities. The accounting policies applied are unchanged compared to those outlined in the 2023 Annual report.

Since the Group was founded on 5 October 2023, the first financial year extends from 5 October 2023 to 31 December 2023. Because of that, there are no comparative figures for the Group for the period January - June last year. IFRS has been applied since the formation of the Group.

All amounts in SEK million, with 1 decimal, unless otherwise stated. Figures in parentheses refer to the previous year. Some figures are rounded, and amounts might not always appear to match when added up.

The aim is for each subline to agree with its original source and rounding differences can therefore arise.

Note 2: Specification of net sales

Breakdown of revenue is based on devices and services and geographical region, as this is how the Group presents and analyses revenue in other contexts.

Net sales specified by product and service

MSEK	Apr - Jun 2024	Jan - Jun 2024
Devices	1,849.6	3,510.8
Services	169.4	328.3
Miscellaneous	17.1	20.0
Total net sales	2,036.0	3,859.1

Net sales by geographical region

MSEK	Apr - Jun 2024	Jan - Jun 2024
Nordic	638.8	1,241.2
Europe (excl. Nordic)	1,012.0	1,929.6
Asia	328.7	581.8
Rest of the world	56.6	106.5
Total net sales	2,036.0	3,859.1

The Group's receive most of its income from Europe. For the period January to June, Sweden is the Group's single largest market with a share of 16%. Foxway does not have any individual customers whose sales exceed 10% of the Group's total sales.

Note 3: Segments

The reporting is consistent with the internal reporting submitted to the highest executive decision maker, the Foxway Group's CEO. The Group has identified three main operating segments which are also the overall business areas:

- CWS (Circular Workspace Solutions)
- Recommerce Mobile
- Recommerce C&E (Computer & Enterprise equipment)

The operations within each operating segment have similar financial characteristics, are similar with respect to the nature of the products and services, processing process and customer categories. Pricing for sales between the segments takes place on market terms and has been eliminated in the Group's turnover. Group-wide functions mainly consist of management costs and costs for central functions. Financial income and expenses are not allocated to the respective segments as the Group's financing is controlled by the Group's finance function. Assets and liabilities are not divided between segments, as no such amount is regularly reported to the Group's top executive decision maker.

In order to make earnings more comparable and to show the performance in the underlying operations, management calculates operational net sales and adjusted operational EBITDA as alternative performance measures. In these performance measures, net sales and EBITDA are reversed for IFRS adjustments of sale and leaseback and proforma adjustment from acquisition. EBITDA is also adjusted for IFRS 16 leased premises and non-recurring items.

Non-recurring items refer to material items of a one-off nature that do not recur in the normal course of business, e.g. costs for reorganisation, integration, net loss for a new-established product and costs related to acquisitions. Proforma adjustments from acquisitions mean that revenues and EBITDA from the period before the acquisition are included to obtain full-year results for comparison.

IFRS proforma for Q2 2023 and full-year 2023 includes the consolidated former Foxway Group (Swedish GAAP) based on International Financial Reporting Standards (IFRS) and is presented for information purposes.

MSEK	CWS		Recommerce Mobile		Recommerce C&E		Group-wide functions		Group total	
	Apr - Jun 2024	Apr - Jun 2023 IFRS Proforma	Apr - Jun 2024	Apr - Jun 2023 IFRS Proforma	Apr - Jun 2024	Apr - Jun 2023 IFRS Proforma	Apr - Jun 2024	Apr - Jun 2023 IFRS Proforma	Apr - Jun 2024	Apr - Jun 2023 IFRS Proforma
Net sales	589.6	521.1	855.1	610.1	617.3	553.8	-26.0	0.0	2,036.0	1,685.0
Operating profit/loss (EBIT)	-17.9	14.8	38.9	40.0	27.8	33.2	-47.8	-26.7	0.9	61.3
Depreciations, amortisations and impairment	82.9	78.9	13.9	10.0	4.6	4.5	11.5	0.0	112.9	93.5
Acquisition costs and other non-recurring items	23.9	0.1	2.7	4.6	2.4	2.0	8.2	4.0	37.3	10.7
Adjusted EBITDA	88.9	93.8	55.4	54.6	34.8	39.7	-28.1	-22.6	151.1	165.5
Operational net sales	674.5	641.0	859.3	615.8	617.3	553.8	-26.0	-	2,125.0	1,810.6
Adjusted operational EBITDA	14.5	14.8	44.8	49.1	30.6	35.7	-28.1	-22.6	61.8	77.1

Note 3: (cont.)

MSEK	CWS		Recommerce Mobile		Recommerce C&E		Group-wide functions		Group total	
	Jan - Jun 2024	Jan - Jun 2023 IFRS Proforma	Jan - Jun 2024	Jan - Jun 2023 IFRS Proforma	Jan - Jun 2024	Jan - Jun 2023 IFRS Proforma	Jan - Jun 2024	Jan - Jun 2023 IFRS Proforma	Jan - Jun 2024	Jan - Jun 2023 IFRS Proforma
Net sales	1,228.9	1,200.3	1,523.2	1,076.1	1,182.5	1,180.2	-75.5	0.0	3,859.1	3,456.6
Operating profit/loss (EBIT)	-10.0	21.4	48.1	62.1	56.9	76.3	-107.3	-57.0	-12.3	102.9
Depreciations, amortisations and impairment	162.8	153.6	271	18.0	9.1	8.9	23.1	0.1	222.1	180.5
Acquisition costs and other non-recurring items	28.0	0.8	3.5	9.9	0.3	1.6	25.9	13.2	57.6	25.4
Adjusted EBITDA	180.7	175.8	78.6	90.0	66.3	86.8	-58.3	-43.7	267.4	308.8
Operational net sales	1,457.0	1,405.4	1,546.2	1,136.8	1,182.5	1,180.2	-75.5	-	4,110.2	3,722.5
Adjusted operational EBITDA	38.3	28.6	59.5	80.1	57.9	78.8	-58.3	-43.7	97.4	143.9

MSEK	CWS	Recommerce Mobile	Recommerce C&E	Group-wide functions	Group total
	Full year 2023 IFRS Proforma	Full year 2023 IFRS Proforma	Full year 2023 IFRS Proforma	Full year 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	2,522.3	2,417.9	2,415.2	-	7,355.4
Operating profit/loss (EBIT)	73.4	158.2	137.2	-247.0	121.9
Depreciations, amortisations and impairment	277.9	45.4	17.9	22.9	364.0
Acquisition costs and other non-recurring items	6.9	26.8	11.2	128.0	172.9
Adjusted EBITDA	358.2	230.3	166.3	-96.1	658.8
Operational net sales	2,939.7	2,498.9	2,415.2	-	7,853.8
Adjusted operational EBITDA	89.8	206.8	150.5	-96.1	351.0

Note 4: Financial instruments – interest-bearing liabilities

Financial liabilities are recognized at amortised cost. Financial liabilities include a corporate bond with variable interest, issued on July 12, 2023 and due in 2028, to the value of EUR 200 million. The carrying amount of the bond on June 30, 2024 amounted to SEK 2,194.0 million (net of capitalized lending costs). The Group applies hedge accounting of the bond and net investments in euros and thus the currency effects have been accounted for in comprehensive income. In addition, the Group has signed a EURIBOR 3M swap to secure a fixed, underlying interest rate of approximately 3.1% for the Group's EUR 200 million bond. The term of the interest swap is 3 years with a start date of January 12, 2024.

Interest-bearing liabilities also include leasing liabilities according to IFRS 16, which are divided into a short-term part of SEK 44.2 million, and a long-term part of SEK 170.8 million. The lease liability corresponds to the discounted present value of future lease payments until the agreement has expired.

The Group also has a sale and leaseback arrangement which, in combination with lease rent, is intended for customers who enter into agreements to rent IT hardware from Foxway. As of June 30, 2024, this liability amount to SEK 725.8 million.

Other interest-bearing liabilities amount to SEK 54.3 million.

Note 5: Risks and uncertainties

Foxway is subject to several operational and financial risks, which may affect parts or all of its operations. Exposure to risk is a natural part of running a business and this is reflected in Foxway's approach to risk management. It aims to identify risks and prevent risks from occurring or to limit any damage resulting from these risks. Risks to the business can be categorised as market and competitive risks, operational risks, strategic risks, sustainability risks and financial risk.

Through the Group's risk management and internal control framework, Foxway aims to systematically identify, assess and manage risk throughout the Group. Responsibility for risk management and internal control rests primarily with the operation itself, i.e. with the CEO, managers and employees in the operational units and through the work they carry out in accordance with the roles, instructions and guidelines that apply to each of them. The most significant risks are the economic impact on demand, risks within IT infrastructure and also geopolitical risks. Currency fluctuations and disruptions on the world's financial markets also constitute significant risks. The uncertain macro and geopolitical environment continues, with among other things war in Ukraine and Gaza, which has led to increased uncertainty regarding the Group's risks and uncertainties in general.

More information about the Group's risks can be found in the Board of Directors' report – Risks and uncertainties in future performance and Note 27 – Financial instruments and financial risks in the Foxway's annual report 2023.

Note 6: Transactions with related parties

Transactions between Group companies and with other related parties have taken place on normal business terms and at market prices. Intra-group transactions have been eliminated in the consolidated accounts. Transactions with other related parties include e.g. recharge of transaction costs paid by new owners, shareholder loans and consultant arrangements with certain shareholders.

Other information

The Board of Directors and the CEO certify that the interim report gives a fair view of the performance of the business, position and income statements of the Parent Company and the Group, and describes the principal risks and uncertainties to which the Parent Company and the Group is exposed.

Foxway Holding AB (publ)

Stockholm, August 28, 2024

Joakim Andreasson
Chairman of the Board

Patrick Höjjer
Chief Executive Officer

Beatrice Bandel
Board member

Max Cantor
Board member

The report has not been subject to review by the Company's Auditors.

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Financial calendar

November 21, 2024 Interim report Q3 2024

Financial reports

Foxway's financial reports are available on the company's website. The financial reports are only published in digital form via the website: www.foxway.com/en/investors. The purpose of Foxway's Investor Relations is to continuously inform the capital market about the company's operations and development.

This report is a translation of the Swedish original and in the event of inconsistency or discrepancy between the English and Swedish version of this publication, the Swedish version shall prevail.

Alternative performance measures (APM)

The consolidated financial statements contain financial ratios defined according to IFRS. They also include measurements not defined according to IFRS, known as alternative performance measures (APM). APMs are used by Foxway for periodic and annual financial reporting to provide a better understanding of the company's underlying financial performance for the period.

Operational net sales and adjusted operational EBITDA are also used by management to drive performance in terms of target setting. These measures are adjusted IFRS measures, defined, calculated and used in a consistent and transparent manner over time and across the Group where relevant.

MSEK	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Operating profit/loss (EBIT)	0.9	61.3	-12.3	102.9	121.9
Depreciations, amortisations and impairment	112.9	93.5	222.1	180.5	364.0
EBITDA	113.8	154.8	209.8	283.4	485.9
Net sales	2,036.0	1,685.0	3,859.1	3,456.6	7,355.4
EBITDA margin %	5.6%	9.2%	5.4%	8.2%	6.6%

Adjusted earnings before depreciation/amortisation and impairment (Adjusted EBITDA)

MSEK	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net sales	2,036.0	1,685.0	3,859.1	3,456.6	7,355.4
Operating profit/loss	0.9	61.3	-12.3	102.9	121.9
Depreciations, amortisations and impairment	112.9	93.5	222.1	180.5	364.0
Acquisition costs and other non-recurring items	37.3	10.7	57.6	25.4	172.9
Adjusted EBITDA	151.1	165.5	267.4	308.8	658.8
Adjusted EBITDA margin %	7.4%	9.8%	6.9%	8.9%	9.0%

Operational net sales/Adjusted operational EBITDA (For more information, see note 3 - Segments)

MSEK	Apr-Jun 2024	Apr-Jun 2023 IFRS Proforma	Jan-Jun 2024	Jan-Jun 2023 IFRS Proforma	Full year 2023 IFRS Proforma
Net Sales	2,036.0	1,685.0	3,859.1	3,456.6	7,355.4
Sale and leaseback adjustment	89.0	125.2	251.1	231.2	463.3
Acquisition proforma adjustment	-	0.4	-	34.7	35.1
Operational net sales	2,125.0	1,810.6	4,110.2	3,722.5	7,853.8
Operating profit/loss	0.9	61.3	-12.3	102.9	121.9
Depreciation/amortisation and impairment of intangible assets	112.9	93.5	222.1	180.5	364.0
Acquisition costs and other non-recurring items	37.3	10.7	57.6	25.4	172.9
Adjusted EBITDA	151.1	165.5	267.4	308.8	658.8
IFRS 16 Leasing premises	-12.1	-11.4	-24.1	-22.8	-46.0
Sale and leaseback	-77.2	-77.1	-145.9	-140.9	-260.3
Acquisition proforma adjustment	-	0.0	-	-1.3	-1.5
Adjusted operational EBITDA	61.8	77.1	97.4	143.9	351.0
Adjusted operational EBITDA margin %	2.9%	4.3%	2.4%	3.9%	4.5%

Net debt/ Alternative net debt

MSEK	30 Jun 2024	31 Dec 2023
Bond	2,194.0	2,131.5
Sale and leaseback arrangement (Liabilities to credit institutions)	725.8	605.4
Lease liabilities, IFRS 16	215.0	230.3
Other interest-bearing liabilities	54.3	152.6
Less Cash and cash equivalents	-377.1	-722.1
Net debt	2,812.0	2,397.7
Sale and leaseback	-725.8	-605.4
IFRS 16 Leasing premises	-195.6	-209.0
Other adjustments	23.9	18.9
Alternative net debt	1,914.5	1,602.2

Equity/assets ratio (%)

MSEK	30 Jun 2024	31 Dec 2023
Total equity	3,853.6	3,935.5
Balance sheet total	8,365.0	8,554.5
Equity/assets ratio %	46.1%	46.0%

Definitions

Adjusted EBITDA:

Operating profit/loss excluding depreciation, amortisation, and impairment. Adjusted for acquisition-related costs and other non-recurring items.

Adjusted EBITDA margin:

Adjusted EBITDA as a percentage of total revenue.

Adjusted operational EBITDA:

EBITDA excluding IFRS adjustments of sale and leaseback, leased premises, non-recurring items and proforma adjustments from acquisitions.

Adjusted operational EBITDA margin:

Adjusted operational EBITDA as a percentage of operational net sales.

Alternative net debt:

Net debt excluding sale and leaseback liabilities, leasing liabilities according to IFRS 16, capitalised lending costs and interest-bearing liabilities for deferral or certain taxes.

DaaS:

Device as a Service

Debt ratio:

Net debt as a percentage of total capital.

Equity/assets ratio:

Total equity as a percentage of balance sheet total assets.

IFRS proforma:

A proforma calculation, presented for information purposes, based on consolidated values of the former Foxway Group (Swedish GAAP) adjusted with reversed goodwill amortisation, not expensed acquisition costs, IFRS 16 leasing and sale and leaseback.

Net debt:

Total interest-bearing borrowings (non-current and current) and leasing liabilities less cash and cash equivalents.

Non-recurring items (NRI):

Non-recurring income or expenses which are not recurring in normal operations.

Operating cash flow:

Cash flow from operating activities including changes in working capital.

Operational net sales:

Net sales excluding IFRS adjustment of sale and leaseback and proforma adjustment from acquisition.

Proforma adjustments from acquisitions:

Adjustment of acquired companies' revenue and result for the period before acquisition to obtain proforma for comparison of the period.

Sale and leaseback:

Sale and leaseback arrangements which, in combination with lease rent, are intended for some customers who enter into agreement to rent IT hardware. The Group purchase the goods, then sell them to finance partners and lease back. The sales to the finance partner are not classified as revenues according to IFRS 15, but should be treated as a financing transaction, whereby the Group borrows funds required to purchase hardware. Since the hardware is not considered to be sold in the first transaction, it remains on the balance sheet as a tangible asset and is subject to depreciation.

Total capital:

Total equity and Net debt.



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